



LEMBETSI BUSINESS ENTERPRISE t/a BM PROPERTIES & AUCTIONS

Website: www.lembetsi.co.za

BACKGROUND OF THE BUSINESS

1. Business Name : Lembetsi Business Enterprise
2. Company Registration No : 2001/083995/23/converted to pty 2020/594817/07
3. Tax Number : 915 136 7142
4. Trading As : BM PROPERTIES & AUCTIONS
5. Business Description : Estate Agency, Auction, Training provider, Debt collection, placement of apprenticeship, Court annexed Mediator, CIBD Grade 1(General Construction), NHBRC

Training Provider

(i) Real Estate NQF 4, 59097

(ii) NQF5, 20188,

(iii) Labour Relations Dispute resolution 939994

(iv) Auction NQF 4, 80546

Service Seta Registration Number (10129)

ETDPSETA

Facilitation 117871

Assessor 115753

Moderator 115759 &

SDF Registration Number (10637)

QCTO

Hairdresser

Registration with other institutions

(iv) Registered with the EAAB as a Principal (1148541)

(v) Debt collection number (0102518/17)

(vi) Auction (SAIA 000125 and Fidelity no 2020102882 and 2020200839)

(vii) National Credit Regulator (NCRCP10431)

(Viii) NHBRC(1-44833761)

(ix) CIDB(229137)

6. Locality	: All provinces & head office Polokwane Limpopo
7. Physical Address	: 09 Anole street Serala view 0699
8. Postal Address	: P O BOX 612 Thornhill Plaza 0882
9. Contact Person	: Bafana Mbetse
10. Tel	: 015 291 5184
11. Mobile	: 079 353 2184
12: Email	: traininglbe@gmail.com
10 Financial Year End	: February
11 Name of Accountant Profession	: Ferreira Venter Laws & Nel
12. Customers	: Local 100%

1. VISION STATEMENT

A Catalyst in the development of human capital for the transformation of South Africa.

2. MISSION STATEMENT

To empower organisation, institution and communities through innovative and customised programmes and leverage their collective expertise for enhancing excellence through the provision of quality service.

3. PHILOSOPHY

- ❖ *Democracy and equity*
- ❖ *Empowerment*
- ❖ *Quality service*
- ❖ *Collectiveness*
- ❖ *Client satisfaction*
- ❖ *Honestly, integrity and respect*

4. APPROACH

LHA pursues its vision by –

- ❖ *Unlocking individual potential*
- ❖ *Empowering individuals through interaction*
- ❖ *Encouraging co-operation and teamwork*
- ❖ *Capacitating through consultation*

- ❖ *Customising programmes and methodologies*
- ❖ *Striving for vision – building and sharing through measurable goals*
- ❖ *Working towards long term and sustainable commitments*
- ❖ *Working in partnership with clients*

5. Core values:

We will at all times provide the RIGHT service in the RIGHT place at the RIGHT time to transform business in South Africa through skills development solutions to suit Customer needs and wants for mutual profit.

- *We will act as honest citizens at all times, sharing our skills, knowledge and resources, caring for our Customers and environment, serving the business Community.*
- *We will provide a challenging climate in which all People can grow and develop through self motivation, entrepreneurship and initiative, transferring the required skills and knowledge in support of corporate goals.*
- *We will be innovative trend setters to provide a point of difference in the market to provide above average returns to our People and shareholders.*

6. Marketing potential

Property Management and training is one our core business and as such, we focus on providing service excellence in all areas. We believe that we offer our clients a unique and completely comprehensive service with value added benefits unmatched in the industry.

Certificate of Attendance training courses.

<ul style="list-style-type: none"> -Leadership -Team building -Time management -Aids awareness -Assertiveness -Business Etiquette -Business writing skills -Change management -Coaching skills for supervisors -Communication excellence -Conduct performance reviews -Conflict and diversity -Critical thinking and problem solving -Customer care for delivery staff -Customer care training -Diversion programme - Basic Conditions of Employment Act (BCEA) -Diversion programme -Event management -Communication -Aids awareness at the work place -How to conduct Auction -Sexual harassment at the work place -Manage time and work processes -Count stock for a stock take -Mark merchandise and maintain displays -Interact with customers -Build customer relations in an operational unit 	<ul style="list-style-type: none"> -Diversity training -Emotional intelligence -Psychology of motivation -Project management -Problem solving -Presentation skill -Minutes taking -How to deal with difficult clients -Frontline reception -Record keeping management -Report writing -Sales negotiation -Sexual harassment -Marketing -How to conduct a hearing -Risk -Occupational Health and Safety -Drilling -HR -Management -How to write minutes -How to write a report -Business plan -How to conduct a strategic plan -Resolve customer queries and complaints -Deal with customers in a retail business 	<ul style="list-style-type: none"> -How to chair a DC. -Legal Liability for Executives course (Occupational Health and Safety Act 85) -Women at work -Health and Safety -Basic first aid -Basic auction -Negotiating for profit -Mediation -Arbitration -Divorce -Negations skills -Stock loss prevention -Merchandising -HR management -CCMA process -Labour relation act. -Risk management -Property evaluation -How to sell a property. -Take orders from customers -Address customers queries -Process payment at point of sale -Record transactions -Explain the factors that impact on the bottom line of a wholesale and retail unit
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PROJECTS COMPLETED AND INVOLVED.

1. Serviceseta Learnership Real Estate NQF 05
2. Serviceseta External Moderation
3. Sassetta discretionary Grant Moderation traffic department Mpumalanga
4. Waterburg TVET College Moderation training
5. TETA Discretionary Grant for LIMPOPO TVETS Assessor and Moderator
6. CHIETA Voucher project for Mopani TVETS College Facilitation, Assessor and Moderation
7. CHIETA External Moderator
8. W&RSETA External Moderation
9. The College of people management Assessor and Moderation Real Estate
10. UBUHLE Facilitator and Assessor
11. P&L Hardware training centre Moderation
12. Rihlazana Moderator Auction
- 13 Sassetta External Moderation
14. Auctions of Houses
15. Sold houses.
16. Build a house at Serala View
17. TETA Discretionary TVETS/CET Lecturers trained on Quality Assurance System